

**Massachusetts Library Association**  
**July 2021-June 2022 Conference Profit & Loss**

<b>Income:</b>	<b>Category</b>	<b>Year End</b>	<b>Budget</b>	<b>Difference</b>	<b>Notes</b>
400.1	Conference Attendee Registration	76614.00	85500.00	-8886.00	\$1975 is funds received this year from last years conference
400.2	Conference Exhibitor Income	21147.00	31500.00	-10353.00	
400.3	Conference Meals	5382.00	450.00	4932.00	\$66 refund for meals for last years conference
400.4	Conference Basket Raffle	2077.90	1800.00	277.90	
400.5	Conference Sponsor Income	8536.00	9000.00	-464.00	
400.6	Conference Other Income	0.00	450.00	-450.00	
	<b>Total Income</b>	<b>\$ 113,756.90</b>	<b>\$128,700.00</b>	<b>-\$14,943.10</b>	
<b>Expenses:</b>					
700	Conference	42245.06	\$45,000.00	-2754.94	
700.1	Conference Meals	4330.00	\$0.00	4330.00	
700.11	ConferenceAV Expenses	11671.07	\$18,000.00	-6328.93	
700.12	Conference Awards	0.00	\$0.00	0.00	
700.13	Other Conference Expenses	4328.75	\$270.00	4058.75	
	Conference Site Costs	0.00	\$4,995.00	-4995.00	
700.3	Speaker Fees	5000.00	\$7,200.00	-2200.00	
700.4	Conference Travel	3132.86	\$4,050.00	-917.14	
700.5	Conference Hotel Expenses	1958.64	\$0.00	1958.64	
700.6	Conference Printing & Copying	5534.94	\$4,000.00	1534.94	
700.7	Conference Supplies	4627.83	\$1,440.00	3187.83	
700.8	Conference Payroll	24474.16	\$28,000.00	-3525.84	
700.9	Conference Credit Card Fees	3376.41	\$3,600.00	-223.59	
	<b>Total Expenses</b>	<b>110679.72</b>	<b>\$116,555.00</b>	<b>-\$5,875.28</b>	
	<b>Net Income</b>	<b>\$3,077.18</b>	<b>\$12,145.00</b>	<b>-\$9,067.82</b>	

**Outstanding** \$6,525.00

Total Profit **\$9,602.18**